

SALES EXECUTIVE

Reports to Head of Sales

Salary £18k-£21k plus OTE bonus

If you're the sort of person who loves the challenge of closing a sale... **we want to talk to you.**

If you enjoy being creative in your work... **you'll want to talk to us.**

If you're looking for a company which puts its customers first... **we need to talk.**

We're a fun, hardworking bunch doing our level best to rid the world of boring and uninspiring presentations. Here at Eyeful Presentations we're lucky enough to work with some of the biggest companies in the world, helping them to improve their corporate presentations.

Organisations such as Microsoft, American Express, FIFA and eBay come to us to make sure that, when they stand on stage, their presentations have that "wow factor".

We've never been busier and, as a result, we are looking for hard working and driven individuals to join our team and help us achieve our continued growth plans.

As a key member of our sales team, you'll need to be willing to throw yourself in at the deep end and get stuck in from day one. We can guarantee every day will throw something new at you and, in return, you'll never get bored!

Interested? Then read on.

This role, located at our Head Office in Desford, would be suited to an ambitious, confident, creative individual who's looking for a long-term career within a specialist sector. Excellent communication and organisational skills are essential as you target business from our large customer database. Attention to detail is important in everything we do here at Eyeful, so a keen eye is also a must.

We are looking for a driven, outgoing, proactive person who is motivated to achieve targets and hit deadlines. You will ideally have experience in B2B selling and presenting online. You will have a professional yet fun approach to your work and the ability to work as part of a diverse team.

This is a fantastic opportunity with huge potential which will develop as the business grows. If you think this sounds like your ideal role, then send us your CV with relevant experience – we'd love to chat!

Key qualities:

- Driven
- Self-motivated
- Tenacious
- Competitive
- Ambitious
- Hard working

Essentials:

- Previous sales experience
- Solid track record of achieving targets
- Excellent verbal and written communication skills
- Highly articulate & presentable
- Commercially minded
- Excellent attention to detail

Ideal qualities:

- Degree educated
- Formal business qualification
- B2B sales experience
- Telesales experience